



Black Chamber of Commerce
of Lake County, Inc.

BLACK CHAMBER OF COMMERCE OF LAKE COUNTY

BCC Training Academy ***Small Business & Contractors' Academy***

It is the belief of the BCCLC that the one-size-fits-all approach to economic development just doesn't work. **The BCC Training Academy** is helping people succeed in business. Successful entrepreneurs aren't better or smarter; they just know how to do business the right way. Don't be a statistic. Discover the proven path to business success. All classes are presented by professional staff of both business owners and industry professionals.

Get In The Game

Most people fail in business because they make avoidable mistakes! These courses teaches you what those mistakes are and how to avoid them.

8 Weeks - Business Course Topics

(Class begin Tuesday, Nov 10-Dec 19, 2009)

Entity Structuring
Business Organization
The Business Plan
Business Accounting
Profitability
Sales & Marketing
Hiring & Training
Growth & Development
Buying versus Leasing
Minority Certifications

8 Weeks - Construction Course Topics

(Class begin Tuesday, Jan 5 – Feb 23, 2010)

Construction Field Management
Reading/reviewing Plans
Construction Costs/Estimating & Bidding
Construction Accounting
Risk Management
Bonding and Insurance
Marketing

Classes Start: November 10, 2009 – February 23, 2010 ***Time:*** 6:00 – 8:00p.m.

Place: 1020 W Glen Flora Avenue – Suite 104, Waukegan, Illinois 60085 ***Cost:*** \$50.00/per week

“CLASS SIZE LIMITED TO 15 PARTICIPANTS”

-----***To Register Detach and Return*** (Make Check Payable to BCCLC) -----

Company Name _____

Phone Number _____

Address _____

Email Address: _____

City _____ State _____ Zip _____ Contact: _____ Total Enclosed \$ _____

For more information contact: Arthur J. Gass at: 847-599-9524 - Space is limited!!!

1020 W Glen Flora Avenue – Suite 104, Waukegan, Illinois 60085-1882

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“Good for business... Good for Community... Good for Everyone”